



June 22, 2023

1:00 PM to 5:00 PM (CT)

TODAY'S COLLIDER

Pursuing Government Contracts & Funding Opportunities



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in partnership by*



COLLIDER

AGENDA



- 1:00pm Welcome Address – Mr. Justin Donathan, T-REX
- 1:05pm Keynote Speaker – Mr. Rick Myllenbeck, NGA
- 1:30pm Navigating SAM.gov – Ms. Jaymie Mitchell, APEX Accelerator
- 2:20pm Short Break
- 2:30pm DoD’s National Security Innovation Network – Mr. Mike Seper, NSIN
- 3:00pm DoD CDAO’s Tradewind Program – Mr. Ben McMartin, ARI
- 3:30pm U.S. Navy’s NavalX Midwest Tech Bridge – Ms. Anne Fields Lucas, NavalX
- 3:55pm Closing Remarks – Mr. Justin Donathan, T-REX
- 4:00pm Networking Session

KEYNOTE MESSAGE



RICK MYLLENBECK

Chief, Industry Engagement & Discovery
National Geospatial-Intelligence Agency





SEGMENT SPEAKER



JAYMIE MITCHELL

Procurement Specialist
APEX Accelerator of Missouri
University of Missouri - Extension



Navigating SAM



PRESENTER



Jaymie Mitchell, CPCM APEX Accelerator of Missouri

Saint Louis, Missouri
P: 314-376-5375 | E: mitchelljl@missouri.edu

*This APEX Accelerator is funded in part through
a cooperative agreement
with the Department of Defense.*

Jaymie Mitchell is a Certified Professional Contract Manager (CPCM), and Procurement Specialist with the APEX Accelerator of Missouri. She has over 35 years of business development, marketing, and procurement experience. She has worked in many different industries:

- Munitions Manufacturing
- Civil Engineering
- Construction
- Environmental Remediation
- Finance
- Information Technology
- Hospitality
- Recreational Ski Areas
- Commercial Fishing

Her experience gives her great insight in the process and expectations of government contracting through the lens of private industry.

How can APEX help you?

- Free and confidential one-on-one counseling
- SAM registration and registering your business in government databases
- Interpreting government solicitations
- Electronic Bid Matching Service
- Government contract research assistance
- Marketing to government and prime contractors
- Identification of contract teaming and joint venture partners
- Vendor website registration assistance
- Help finding bidding partners
- Responding effectively to solicitations
- Contract preparation
- Obtaining federal Set-Aside certifications
- GSA Federal Supply Schedules
- Federal accounting and invoicing practices
- Research strategies for accessing federal, state and local government markets

SAM Navigation and Search Functions

*Why is it so CONFUSING?
Where did everything go?*

SAM Searches

Select Domain

- All Domains
- Contract Opportunities
- Assistance Listings
- Entity Information
- Federal Hierarchy
- Wage Determination

Select Domain
All Domains

Filter By

Keyword Search
For more information on how to use our keyword search, visit [help guide](#)

Any Words ⁽ⁱ⁾
 All Words ⁽ⁱ⁾
 Exact Phrase ⁽ⁱ⁾

e.g. 1606N020Q02

Federal Organizations

Enter Code or Name ▼

Status

Active
 Inactive

Select Domain
Contract Opportunities

Filter By

Keyword Search
For more information on how to use our keyword search, visit [help guide](#)

Any Words ⁽ⁱ⁾
 All Words ⁽ⁱ⁾
 Exact Phrase ⁽ⁱ⁾

e.g. W91QVN-17-R-008

Federal Organizations

Dates

Notice Type

Product or Service Information

Set Aside

Place of Performance

Contract Awardee

Status

Active
 Inactive

[More Filters](#)

Select Domain
Entity Information

All Entity Information

Entities

Disaster Response Registry

Responsibility / Qualification

Exclusions

Filter By

Keyword Search
For more information on how to use our keyword search, visit [help guide](#)

Any Words ⁽ⁱ⁾
 All Words ⁽ⁱ⁾
 Exact Phrase ⁽ⁱ⁾

e.g. 123456789, Smith Corp

Entity

Location

Status

Active
 Inactive

Select Domain
Wage Determinations

By Wage Determination ID

Construction (DBA)

Service Contracts (SCA)

Collective Bargaining Agreement (CBA)

Filter By

Location

State

Select...

County/ Independent City

Select...

Previously Performed
Were these services previously performed under an SCA covered contract?

Yes, in the same locality
 Yes, but in a different locality
 No, not performed before

Status

Active
 Inactive

Published Date

Anytime

[Reset](#)



All Domains Search

Select Domain
+

All Domains

Filter By
−

Keyword Search

For more information on how to use our keyword search, visit our [help guide](#)

Any Words i

All Words i

Exact Phrase i

Federal Organizations

▼ ⋮

070 - HOMELAND SECURITY, DEPARTMENT OF	Dept / Ind. Agency	×
7022 - FEDERAL EMERGENCY MANAGEMENT AGENCY	Subtier	×

Status ^

Active

Inactive

Reset ↻

Showing 1 - 25 of 3,753 results

Sort by
 ▼

Tent and Stage Equipment Rental

Contract Opportunities

Notice ID: 70Z08123Q000109

Current Date Offers Due
June 20, 2023 at 11:00 AM CDT

This is a Combined Synopsis/Solicitation for commercial services prepared in accordance with the format in FAR Subpart 12.6 and FAR 13, as sup
 ...

Notice Type
Updated Combined Synopsis/Solicitation

Department/Ind.Agency HOMELAND SECURITY, DEPARTMENT OF	Subtier U.S. COAST GUARD	Office BASE ELIZABETH CITY(00081)
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Updated Date
Jun 14, 2023 (1)

Published Date
Jun 14, 2023

Recapitalize Phase III, Station & ANT Buildings, USCG Sector Buffalo

Contract Opportunities

Notice ID: 70Z04723R43000005

Current Date Offers Due
June 28, 2023 at 03:30 PM CDT

THIS OPPORTUNITY IS AVAILABLE TO THE SUCCESSFUL NMACC III POOL 1 PHASE 1 OFFERORS ONLY. THIS IS THE SEED PROJECT FOR 70Z04721RNMACC03.

This
 ...

Notice Type
Updated Solicitation

Department/Ind.Agency HOMELAND SECURITY, DEPARTMENT OF	Subtier U.S. COAST GUARD	Office FDCC(00047)
--	------------------------------------	------------------------------

Updated Date
Jun 14, 2023 (11)

Published Date
Jun 14, 2023

NOZZLE FUEL

Contract Opportunities

Notice ID: 70Z08023QCV293

Current Date Offers Due
June 26, 2023 at 09:00 AM CDT

The United States Coast Guard Surface Forces Logistics Center has an emergent requirement and requesting quotations for the following part:
 ...

Notice Type
Original Combined Synopsis/Solicitation

Department/Ind Agency	Subtier	Office
-----------------------	---------	--------

Contract Opportunities - Search

Select Domain
+

Contract Opportunities

Filter By
−

Keyword Search

For more information on how to use our keyword search, visit our [help guide](#)

Any Words ⓘ
 All Words ⓘ
 Exact Phrase ⓘ

e.g. W91QVN-17-R-008

Federal Organizations ^

⋮

070 - HOMELAND SECURITY, DEPARTMENT OF

Dept / Ind. Agency

×

7022 - FEDERAL EMERGENCY MANAGEMENT AGENCY

Subtier

×

Dates ^

Response/Date Offers Due

Updated Date

Notice Type ^

Combined Synopsis/Solicitation

×

Sources Sought

×

Presolicitation

×

Solicitation

×

Product or Service Information ^

NAICS Code

532310 - General Rental Centers

×

Product and Service Code

W099 - LEASE OR RENTAL OF EQUIPMENT-MISCELLANEOUS

×

Set Aside ^

Total Small Business Set-Aside (FAR 19.5)

×

Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14)

×

8(a) Set-Aside (FAR 19.8)

Women-Owned Small Business (WOSB) Program Set-Aside (FAR 19.15)

Place of Performance ^

Zip Code

27909

×

State/Province

NC - North Carolina

×

Contract Awardee v

Status ^

Active

Inactive

More Filters ≡
Reset ↻

Contract Opportunities – Information Results

Tent and Stage Equipment Rental

ACTIVE

Contract Opportunity

Notice ID
70Z08123Q000109

Related Notice

Department/Ind. Agency
HOMELAND SECURITY, DEPARTMENT OF
Sub-tier
US COAST GUARD
Office
BASE ELIZABETH CITY(00081)

General Information

View Changes

Contract Opportunity Type: Combined Synopsis/Solicitation (Updated)
All Dates/Times are: (UTC-04:00) EASTERN STANDARD TIME, NEW YORK, USA
 ■ Updated Published Date: Jun 14, 2023 11:43 am EDT
 Original Published Date: May 31, 2023 04:08 pm EDT
 ■ Updated Date Offers Due: Jun 20, 2023 12:00 pm EDT
 Original Date Offers Due: Jun 15, 2023 12:00 pm EDT
 Inactive Policy: 15 days after date offers due
 ■ Updated Inactive Date: Jul 05, 2023
 Original Inactive Date: Jun 30, 2023
 Initiative:
 ○ None

Classification

Original Set Aside: Total Small Business Set-Aside (FAR 19.5)
 Product Service Code: W099 - LEASE OR RENTAL OF EQUIPMENT- MISCELLANEOUS
 NAICS Code:
 ○ 532310 - General Rental Centers
 Place of Performance:
 Elizabeth City , NC 27909
 USA

Description

View Changes

This is a Combined Synopsis/Solicitation for commercial services prepared in accordance with the format in FAR Subpart 12.6 and FAR 13, as supplemented with additional information included in this notice. This announcement constitutes the only solicitation; quotes are request and a written solicitation will not be issued. Instructions to offerors (Tailored for quotes under FAR Part 13), evaluation criteria, and all applicable FAR Provisions and Clauses are attached.

The Solicitation Number: #70Z08123Q000109 issued as a Request for Quotation (RFQ).

This acquisition is issued as a: Total Small Business 100%

Attachments/Links

Download All Attachments/Links

Attachments

Contact Information

Contracting Office Address

300 EAST MAIN ST SUITE, 950
 NORFOLK , VA 23510
 USA

Primary Point of Contact

Brandon Schmidt
 ✉ Brandon.M.Schmidt@uscg.mil

Secondary Point of Contact

Cole smith
 ✉ cole.s.smith@uscg.mil
 ☎ 2523345244

Awards Summary

0	\$0.00	0
Total Number of Awards	Total Amount Awarded	Total Number of Recipients

Interested Vendors List

Entity

Find your entity by entering a Unique Entity ID, entity name, or CAGE code. Select your entity, then select Add to List.

Add to List

Sort By Date Added



Searches:

Contract Opportunity

General Information
 Classification
 Description
 Attachments/Links
 Contact Information
 History

Award Notices

Interested Vendors List

Contract Data – Download Options



Download Options

Select File Type

.csv

.pdf

Name File Required

ContractData-20230614-113422

Interested Vendors List
 Single Record Detail with all attachments/links

DOWNLOAD

Tent and Stage Equipment Rental

Opportunity Details

Notice ID 70208123Q000109	Related Notice	Active/Inactive Active
Notice Status Published	Department/Ind. Agency HOMELAND SECURITY, DEPARTMENT OF	Sub-Tier US COAST GUARD
Office BASE ELIZABETH CITY(00081)		

Looking for contract opportunity help? aptac
 Procurement Technical Assistance Centers(PTACs) are an official government contracting resource for small businesses. [Find your local PTAC](#) for free government expertise related to contract opportunities.

General Information

Contract Opportunity Type Combined Synopsis/Solicitation (Updated)	Updated Published Date Jun 14, 2023 03:43 PM
Date Offers Due Jun 20, 2023 12:00 PM EDT	Inactive Policy 15 days after response/Contract Award Date
Inactive Date Jul 05, 2023	Initiative None
Allow Vendors to Add/remove from Interested Vendors List Yes	Allow Vendors to View Interested Vendors List No

Classification

Original Set Aside Total Small Business Set-Aside (FAR 19.5)	Product Service Code W099-LEASE OR RENTAL OF EQUIPMENT- MISCELLANEOUS
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Place of Performance
Elizabeth City , NC USA

NAICS Code(s)

NAICS Code 532310	NAICS Definition General Rental Centers
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Description

This is a Combined Synopsis/Solicitation for commercial services prepared in accordance with the format in Subpart 12.6 and FAR 13, as supplemented with additional information included in this notice. This announcement constitutes the only solicitation; quotes are request and a written solicitation will not be issued. Instructions offerors (Tailored for quotes under FAR Part 13), evaluation criteria, and all applicable FAR Provisions and CLA are attached.

Jun 14, 2023 04:29:18 PM GMT

Tent and Stage Equipment Rental

The Solicitation Number: #70208123Q000109 issued as a Request for Quotation (RFQ).
 This acquisition is issued as a: Total Small Business 100%
 The applicable NAICS Code is: # 532310

Where, Federal Acquisition Regulation Clause Language is inconsistent with FAR 13.004, Legal Effect of Quo the language is hereby tailored in accordance with FAR 12.302 to be consistent with a Request for Quotation. This tailoring includes but is not limited to the following: In accordance with FAR 13.004, a quotation is not and any clause provision to the contrary that are hereby modified to be consistent with FAR 13.004. Where "offer/offeror" or a derivative of that word appears, it is changed to "quote/quoter" or a derivative of that word. FAR 52.237-1 -- Site Visit (APR 1984)

Offerors or quoters are urged/expected to do a site visit at the location where the services are to be performed satisfy themselves regarding all general and local conditions that may affect the cost of contract performance to the extent that the information is reasonably obtainable. In no event shall failure to inspect the site constitute grounds for a claim after contract award.

The FOB destination/location for services: USCG Base Elizabeth City
 1. 1664 Weeksville Road, Elizabeth City, NC 27909

USCG Base Elizabeth City has a requirement to: Tent and Stage Equipment Rental for Coast Guard Day Event
 Period of Performance: 08/02/2023- 08/05/2023

Submit all quotes by the Close of Business on: Jun 20, 2023 @ 12:00 PM, Eastern Time
 To: Brandon Schmidt @ Brandon.m.schmidt@uscg.mil, Cole Smith @ Cole.s.smith@uscg.mil, or Jessika.a.bartlett@uscg.mil

All question regarding this Solicitation shall be submitted in writing to the Contracting Specialist at the email address listed above, no later than June 16, 2023, or your questions may not be answered.
 Modification: 06/14/2023

a. Modification to extend offers due date to 06/20/2023 by COB (1200 PM EST.) due to not responding to offer time.
 b. Modification to answer questions received by offers. Please see questions and answers below

1. Is there going to be a scheduled site visit day or do we schedule that on our own with you? Scheduled once awarded.
2. Will any of the tents need any sidewalls, doors, lights, fans, etc.? No
3. Do any of the tents need ground cover/turf protection flooring? No
4. How tall would you like the stage to be? 24"-36" off the ground.
5. Which tents can be staked and which tents must be weighted? Undetermined. (Please see map and judgement) if it's on a road probably need weights, if its on grass probably stakes.
6. What are the dates for install and removal? 2-4 days before and 1-2 days after.
7. Are all the tents to be staked, weighted or a little bit of both? Little of both depending on the area.
8. What are the restrictions for entering the base? Visitor request must be filled out 3 weeks in advance crew members information and submitted to me.
9. Do you also need tables, chairs, and linens? No

Attachment/Links

Attachments

Document	File Size	Access	Updated Date
SF-1449 Clauses and Provisions (Supply and Service).docx	0.015625KB	public	2023-05-31T20:08:55.25+00:00
CG Day map for Post.docx	0.015625KB	public	2023-05-31T20:08:55.25+00:00
SF18_tent080423.pdf	0.015625KB	public	2023-05-31T20:08:55.25+00:00
Spec sheet CG Day 23 tents.1684439688221.docx	0.015625KB	public	2023-05-31T20:08:55.25+00:00

Jun 14, 2023 04:29:18 PM GMT

Tent and Stage Equipment Rental

Document	File Size	Access	Updated Date
SF-1449 Clauses and Provisions (Supply and Service).docx	0.015625KB	public	2023-05-31T20:08:55.25+00:00
CG Day map for Post.docx	0.015625KB	public	2023-05-31T20:08:55.25+00:00
SF18_tent080423.pdf	0.015625KB	public	2023-05-31T20:08:55.25+00:00
Spec sheet CG Day 23 tents.1684439688221.docx	0.015625KB	public	2023-05-31T20:08:55.25+00:00

Links

Display Name Updated Date

Contact Information

Primary Point of Contact
 Brandon Schmidt
Brandon.M.Schmidt@uscg.mil

Secondary Point of Contact
 Cole smith
cole.s.smith@uscg.mil

History

Contract Opportunity Type	Updated Date
Combined Synopsis/Solicitation (Updated)	Jun 14, 2023 03:43 PM
Combined Synopsis/Solicitation (Original)	May 31, 2023 08:08 PM

Interested Vendors List

Jun 14, 2023 04:29:18 PM GMT



Data Bank



- Home
- Search
- Data Bank**
- Data Services

Show Reports For

- Assistance Listings
- Contract Opportunities
- Contract Data**
- Entity Information
- Federal Hierarchy

Report Type

- Static
- Standard
- Administrative
- Ad Hoc

Small Business Goaling Reports (FY 2005-2021)

These reports display federal agency or department level acquisition data by funding and contracting agency. They are reported by fiscal year starting in 2005.

[Fiscal Year 2021](#) NEW!

[Fiscal Year 2020](#)

[Fiscal Year 2019](#)

Funding Department Name	Funding Department ID	Total Small Business Eligible Actions	Total Small Business Eligible Dollars	Small Business Actions	Small Business Dollars
DEPT OF DEFENSE	9700	63,340,114	\$332,136,915,735.62	1,910,697	\$83,441,586,824.82
HEALTH AND HUMAN SERVICES, DEPARTMENT OF	7500	73,346	\$39,997,166,163.27	34,125	\$9,375,202,017.69
ENERGY, DEPARTMENT OF	8900	10,802	\$38,254,108,782.28	6,152	\$1,789,438,555.42
VETERANS AFFAIRS, DEPARTMENT OF	3600	1,860,869	\$34,640,127,078.04	223,202	\$10,523,848,956.56
HOMELAND SECURITY, DEPARTMENT OF	7000	61,591	\$20,813,871,346.74	33,386	\$7,961,638,490.81
NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	8000	24,906	\$19,044,467,894.98	13,019	\$3,461,959,925.18
STATE, DEPARTMENT OF	1900	61,720	\$10,387,474,072.76	17,932	\$3,759,628,399.21
AGRICULTURE, DEPARTMENT OF	1200	52,041	\$9,483,673,390.50	38,518	\$5,023,077,267.99
TREASURY, DEPARTMENT OF THE	2000	19,394	\$9,388,838,458.42	11,585	\$3,748,860,977.46
JUSTICE, DEPARTMENT OF	1500	92,022	\$9,061,749,650.70	36,388	\$2,961,769,917.32

Top 100 Contractors Reports

These reports display the top 100 vendors for the U.S. Government by dollars obligated each fiscal year. Reports contain a tab for the top 100 vendors across all government agencies, and include tabs for the top 100 vendors by major government agencies.

[Fiscal Year 2021](#) NEW!

[Fiscal Year 2020](#)

[Fiscal Year 9999](#)

Ultimate Parent Legal Business Name	Number of Actions	Dollars Obligated	% Total Actions	% Total Dollars
LOCKHEED MARTIN CORPORATION	48,446	\$ 42,119,238,548.01	0.0706 %	6.5475 %
BOEING COMPANY, THE	21,379	\$ 23,887,180,183.57	0.0312 %	3.7133 %
RAYTHEON TECHNOLOGIES CORPORATION	24,986	\$ 21,552,664,821.90	0.0364 %	3.3504 %
GENERAL DYNAMICS CORPORATION	13,603	\$ 20,525,970,501.34	0.0198 %	3.1908 %
NORTHROP GRUMMAN CORPORATION	11,978	\$ 14,989,082,064.32	0.0175 %	2.3301 %
PFIZER INC.	1,059	\$ 14,111,876,413.50	0.0015 %	2.1937 %
MCKESSON CORPORATION	99,025	\$ 12,513,452,146.75	0.1444 %	1.9452 %
LEIDOS HOLDINGS, INC.	11,632	\$ 9,328,427,039.42	0.0170 %	1.4501 %
MODERNATX INC.	26	\$ 7,346,573,424.66	0.0000 %	1.1420 %



Entity Information

Select Domain **Entity Information** +

All Entity Information

Entities

Disaster Response Registry

Responsibility / Qualification

Exclusions

Filter By -

Keyword Search

For more information on how to use our keyword search, visit our [help guide](#)

Any Words ⓘ
 All Words ⓘ
 Exact Phrase ⓘ

e.g. 123456789, Smith Corp

Entity v

Purpose of Registration v

Entity Type v

Socio-Economic Status v

Product or Service Information v

Registration with Debt Subject to Offset v

Location v

Entity Status ^

Entity ^

Entity Name

Unique Entity ID

e.g. HTYR9YJHK65L

CAGE / NCAGE

Purpose of Registration ^

Federal Assistance Awards
 All Awards
 Federal Assistance Awards and Intragovernmental Transactions
 All Awards and Intragovernmental Transactions

Entity Type ^

U.S. Federal Government

Federal Agency

Federally Funded Research Development Center

Other Government Entities

Airport Authority

Council of Governments

Housing Authorities Public/Tribal

Interstate Entity

Socio-Economic Status ^

Minority Owned Business

Asian-Pacific American Owned

Subcontinent Asian (Asian-Indian) American Owned

Black American Owned

Hispanic American Owned

Native American Owned

Community Development Corporation Owned Firm

Labor Surplus Area Firm

Product or Service Information ^

NAICS Code

Example: 621511

Product and Service Code

Example: C1LB

Location ^

Zip Code

Input Zip

State / Province

Input Text

City

Select State (Optional)

Select City

Congressional District

Input Text

Country

Input Text

Entity Status ^

Active Registration
 Inactive Registration
 ID Assigned

Reset ↻

Registration with Debt Subject to Offset

Yes
 No

Wage Determination

Select Domain +

Wage Determinations

By Wage Determination ID

Construction (DBA)

Service Contracts (SCA)

Collective Bargaining Agreement (CBA)

Filter By -

Location

State

Missouri x ▼

County/ Independent City

St Louis x ▼

DBA Construction Type

Select... ▼

Status ^

Active

Inactive

Published Date

Anytime ▼

Sort by
Published Date ▼

Showing 1 - 3 of 3 results

Davis-Bacon Act WD #: MO20230001		DBA Wage Determination
State	Counties	Modification Number
Missouri	Adair, Andrew, Atchison, Audrain, Barry, Barton, Bates, Benton, Bollinger, Boone, Buchanan, Butler, Caldwell, Callaway, Camden, Cape Girardeau, Carroll, Carter, Cass, Cedar, Chariton, Christian, Clark, Clay, Clinton, Cole, Cooper, Crawford, Dade, Dallas, Daviess, De Kalb, Dent, Douglas, Dunklin, Franklin, Gasconade, Gentry, Greene, Grundy, Harrison, Henry, Hickory, Holt, Howard, Howell, Iron, Jackson, Jasper, Jefferson, Johnson, Knox, Laclède, Lafayette, Lawrence, Lewis, Lincoln, Linn, Livingston, Macon, Madison, Maries, Marion, McDonald, Mercer, Miller, Mississippi, Moniteau, Monroe, Montgomery, Morgan, New Madrid, Newton, Nodaway, Oregon, Osage, Ozark, Pemiscot, Perry, Pettis, Phelps, Pike, Platte, Polk, Pulaski, Putnam, Ralls, Randolph, Ray, Reynolds, Ripley, Saline, Schuyler, Scotland, Scott, Shannon, Shelby, St Charles, St Clair, St Francois, St Louis, St Louis City, Ste Genevieve, Stoddard, Stone, Sullivan, Taney, Texas, Vernon, Warren, Washington, Wayne, Webster, Worth, Wright	8
		Construction Types Heavy, Highway
		Published Date Jun 15, 2023
Davis-Bacon Act WD #: MO20230056		DBA Wage Determination
State	Counties	Modification Number
Missouri	Crawford, Jefferson, Lincoln, St Louis, Washington	5
		Construction Types Building
		Published Date Apr 13, 2023
Davis-Bacon Act WD #: MO20230070		DBA Wage Determination
State	Counties	Modification Number
Missouri	Crawford, Jefferson, Lincoln, St Charles, St Louis, Warren, Washington	5
		Construction Types Residential
		Published Date Apr 13, 2023

General Information:

- Wage Determination ID
 - Also called:
 - Prevailing Wage
 - Annual Wage Order (AWO)
 - This search you need the Identification Number.
- Davis Bacon Act (DBA)
 - [Executive Order 14026](#)
 - [Five Facts About DBA](#)
- Service Contract Agreement (SCA)
 - [McNamara-O'Hara Service Contract Act \(SCA\)](#)
- Collective Bargaining Agreement (CBA)
 - US Office of Personnel Management: [Collective Bargaining Agreement Database, Submitting Documents](#)

SAM Partners



[USASpending.gov](https://www.usaspending.gov) 

The official government searchable website to give the American public access on how tax dollars are spent within their communities and all over the U.S. SAM.gov provides the wide range of programs and funding opportunities financed by tax dollars.

[DisasterAssistance.gov](https://www.disasterassistance.gov) 

[DisasterAssistance.gov](https://www.disasterassistance.gov) 

A user-friendly website provides assistance on how to prepare for, respond to, and recover from disasters. SAM.gov contains information on other forms of federal assistance pertaining to government services.



[Acquisition.gov](https://www.acquisition.gov) 

A comprehensive website to stay-up-to-date on the latest developments in federal acquisitions and electronically search versions from the past and present. SAM.gov also provides a catalog of Federal Acquisitions and allows the user to create an account, maintain information, and apply for funding.



[USA.gov](https://www.usa.gov) 

The official government website to publicly access the U.S government information and services. SAM.gov provides the funding opportunities for U.S. government services.



[Grants.gov](https://www.grants.gov) 

The official government website to create, search, and apply for federal grants and funding opportunities. SAM.gov grants are more specific to those looking to work directly with the government.



[Benefits.gov](https://www.benefits.gov) 

The official website for information about benefits available from the U.S. government. SAM.gov provides the benefits program content.

Additional Partners: [Defense Logistics Agency](#), [Small Business Administration](#), [GovLoans.gov](#), [Minority Business Development Agency](#), [U.S. Census Bureau](#), [U.S. Department of Labor](#), [National Technical Information Services](#)

Contract Data

- Previous System - Static
 - Still available: REPORTS ONLY



- Now found under **Contract Data**



Standard Reports

Standard reports contain information about contract activity formatted to meet the needs of both government and public users. There are 36 standard contract data reports in the DataBank.

- [List of available standard reports](#)
- [Reference guide for standard reports](#)
- [Go to Standard Reports](#)

Do I need a user account?

You must sign up for a user account to access the contract data standard and ad hoc reports. All users including public users can run these reports, but you must be signed in.

- [Quick start guide for creating a login.gov account](#)
- [Sign up at login.gov](#)

Government users: We encourage you to request a contract data role if you need access to restricted data such as DoD's 90-day award data.

- [Request a federal role](#)

Static Reports

Static reports have been prepared on a fiscal year basis for the public and aggregate data across the Federal Government. The following reports are available for download.

- [List of available static reports](#)
- [Reference guide for static reports](#)
- [National Interest Action / Other Reports](#)
- [Small Business Goaling Reports](#)
- [Top 100 Contractors Reports](#)
- [Federal Procurement Reports](#)

Administrative Reports

Administrative reports are accessible only by federal users who are assigned an administrative role for contract data in SAM.gov. These reports contain "For Official Use Only" data or other sensitive information. There are currently 6 administrative contract data reports represented in the DataBank.

- [List of available administrative reports](#)
- [Reference guide for administrative reports](#)
- [Go to Administrative Reports](#)

Ad Hoc Reports

Ad hoc reports are created with an advanced tool that lets you design reports with data fields and filters you choose. We recommend that you become familiar with the contract data fields and have some knowledge of business intelligence tools before working with it.

- [Reference guide for ad hoc reports](#)
- [Go to Ad Hoc Reports](#)

Help

- [Frequently Asked Questions](#)
- [Glossary Terms](#)
- [Videos](#)

Far 52 is Solicitations and Contract Clauses.

- SAM Clauses can be reviewed in full
- Review solicitation instructions, regulations, procedures, limitations, subcontracting, etc.

The screenshot shows the Acquisition.gov website interface. On the left, there is a sidebar titled 'FAR PARTS' with an 'Index' button and a grid of numbered buttons (1-53) for navigating through sections. Below the grid are buttons for 'DOD Deviations', 'CAAC Deviations', 'Definitions', and 'FAC Changes'. The main content area displays the breadcrumb 'Home > Regulations > FAR > Part 52 - Solicitation Provisions and Contract Clauses'. It shows the 'FAR' logo, 'FAC Number: 2023-04', and 'Effective Date: 06/02/2023'. The title 'Part 52 - Solicitation Provisions and Contract Clauses' is prominently displayed. Below the title is a list of subparts and sections, including '52.000 Scope of part.', 'Subpart 52.1 - Instructions for Using Provisions and Clauses', and 'Subpart 52.2 - Text of Provisions and Clauses'.

Regulations — Acquisition.gov

- | | | |
|---|--|---|
| FAR Federal Acquisition Regulation | SOFARS Special Operations Federal Acquisition Regulation Supplement | JAR Justice Acquisition Regulation |
| Chapter 99 (CAS) CFR Title 48 Chapter 99 | TRANSFARS Transportation Federal Acquisition Regulation Supplement | LIFAR Life Insurance Federal Acquisition Regulations |
| DFARS Defense Federal Acquisition Regulation Supplement | AGAR Agriculture Acquisition Regulation | NFS NASA Federal Acquisition Regulation Supplement |
| DFARSPGI Defense Federal Acquisition Regulation Supplement PGI | AIDAR USAID Acquisition Regulation | NROAR Nuclear Regulatory Commission Acquisition Regulation |
| AFARS Army Federal Acquisition Regulation Supplement | OAR Commerce Acquisition Regulations | TAR Transportation Acquisition Regulations |
| AFFARS Air Force Federal Acquisition Regulation Supplement | DEAR Department of Energy Acquisition Regulation | VAAR Veterans Affairs Acquisition Regulation |
| AFFARS MP Air Force Federal Acquisition Regulation Supplement | DIAR Department of the Interior Acquisition Regulation | FEHBAR Federal Employee Health Benefits Acquisition Regulation |
| DARS DISA Acquisition Regulation Supplement | DOLAR Department of Labor Acquisition Regulation | GSAM/R General Services Acquisition Manual/Regulation |
| DLAD Defense Logistics Acquisition Directive | DOSAR Department of State Acquisition Regulation | HHSAR Health and Human Services Acquisition Regulation |
| NMCARS Navy Marine Corps Acquisition Regulation Supplement | DTAR Department of Treasury Acquisition Regulation | HSAR Homeland Security Acquisition Regulations |
| | EDAR Department of Education Acquisition Regulation | HUDAR Housing and Urban Development Acquisition Regulation |
| | EPAAR Environmental Protection Agency Acquisition Regulation | IAAR Broadcasting Board of Governors Acquisition Regulation |

USA Spending

USASpending.gov

Filters

- Time Period
- Award Type
- Agency
- Treasury Account Symbol (TAS)
- Location
 - Place of Performance | Recipient Location
 - Important for Statistical Reporting per State, County, City, etc. **ONLY IN USASPENDING.gov**
- Recipient | Recipient Type
- Award Amount | Award ID
- Assistance Listing
- Disaster Emergency Fund Code
- North American Industry Classification System (NAICS)
- Product Service Code (PSC)
- Type of Contract Pricing
- Type of Set Aside
- Extent Completed

USASPENDING.gov Search Award Data Explore the Data Download the Data Find Resources

Advanced Search

2 Active Filters: KEYWORD: Engineering TIME PERIOD: FY 2023

Submit Search Reset search

Keyword: Engineering

Time Period: FY 2023

Spending by Prime Award

What's included in this view of the data? View a list of award summaries based on your selected filters. Click the Award ID, Recipient Name, or Awarding Agency history, subawards, and more. [read more](#)

Award ID	Recipient Name	Start Date (Period of Performance)	End Date (Period of Performance)
DEAC5207NA27344	LAWRENCE LIVERMORE NATIONAL...	5/9/2007	9/30/2026
DENA0003525	NATIONAL TECHNOLOGY & ENGIN...	1/18/2017	4/30/2027
DEAC0576RL01830	BATTELLE MEMORIAL INSTITUTE	9/15/1978	9/30/2027
DEAC0205SCH11231	REGENTS OF UNIVERSITY OF CALI...	6/1/2005	5/31/2025
NNJ06TA25C	LOCKHEED MARTIN CORP	9/6/2006	6/4/2024
DEAC0206CH11357	UCHICAGO ARGONNE, LLC	7/31/2006	9/30/2025
N0002417C2117	ELECTRIC BOAT CORPORATION	9/21/2017	12/31/2021

Location Filter:

- Place of Performance
- Recipient Location
- COUNTRY: UNITED STATES
- STATE (US ONLY): Missouri
- COUNTY (US ONLY): Saint Louis County
- CITY: Enter a City
- CONGRESSIONAL DISTRICT (US ONLY): Select a congressional district
- Add Filter

GSA: Integrated Award Environment (IAE)

System Migration:

- **SAM** - System for Award Management
- **CPARS** - Contractor Performance Assessment Reporting System
- **eSRS** - Electronic Subcontracting Reporting System
- **FPDS** - Federal Procurement Data System (except reports)
- **FSRS** - Federal Funding Accountability
 - Transparency Act (FFATA) Subaward
 - Reporting System
- **Federal Service Desk**

Program Priorities:

1. **Improving Entity Validation**
2. **Modernizing Entity Registration**
3. **Continuing Legacy System Migration**

Future SAM modification to Improve Useability

Consolidating search functions:

- Acquisition
 - Contract Opportunities
 - Award Data
 - Entity Reporting
 - Subaward Reporting (formerly fsrs.gov)
 - Bio-Preferred Reporting
 - SCR Reporting
- Federal Assistance
- Entity Information
- Reference Services



APEX Accelerator of Missouri

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To find an APEX Accelerator in your state or near you go to

aptac-us.org



GEOINT HUB

SESSION BREAK
WE'LL BE RIGHT BACK

TODAY'S COLLIDER
Pursuing Government Contracts
& Funding Opportunities

*Brought to you
in partnership by*





SEGMENT SPEAKER



MIKE SEPER

Regional Engagement Principal
National Security Innovation Network
(NSIN)



NATIONAL SECURITY
INNOVATION NETWORK



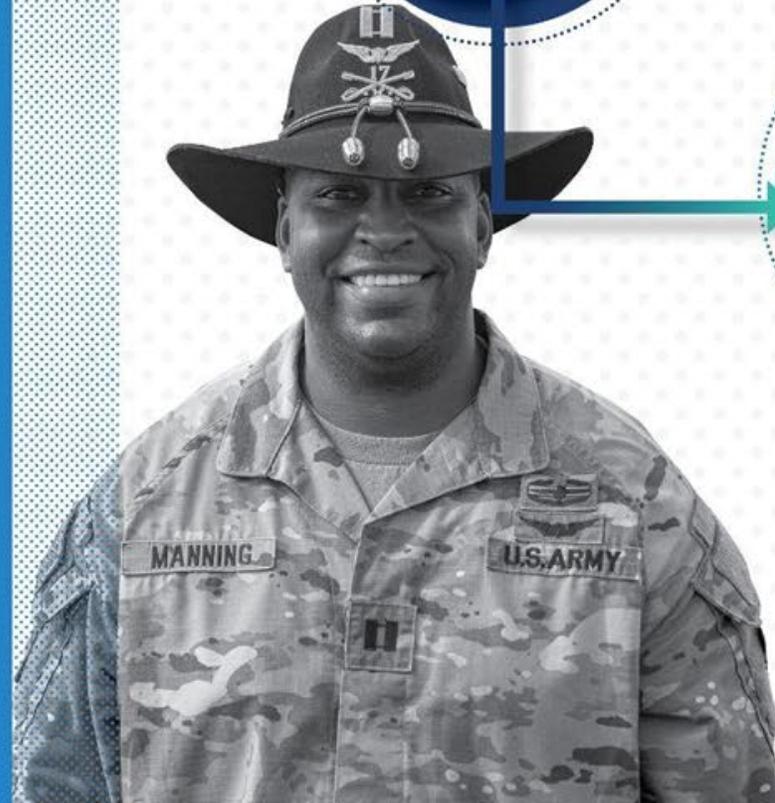
NSIN Overview

Our Organization



Office of the Secretary of Defense

MISSION: The Department of Defense's enduring mission is to provide combat-credible military forces needed to deter war and protect the security of our nation.



Defense Innovation Unit (DIU)

MISSION: Strengthen our national security by accelerating the adoption of leading commercial technology throughout the military and growing the national security innovation base.



National Security Innovation Network (NSIN)

MISSION: Build networks of innovators that generate new solutions to national security problems.



NSIN

Mission

We build networks of innovators to generate new solutions to national security problems.



- The Department of Defense's (DoD) current model for problem-solving is expensive and inefficient.
- The complexity of problems the DoD faces and the speed at which solutions are required means new problem solvers are critical.
- Adding intellectual diversity from non-traditional solution providers (e.g. the academic and early-stage venture communities) is necessary to solve problems more economically, faster, and better.
- A networked approach enables the consistent problem-solving capability for the DoD that helps bridge the civil-military divide and improves outcomes for service members.



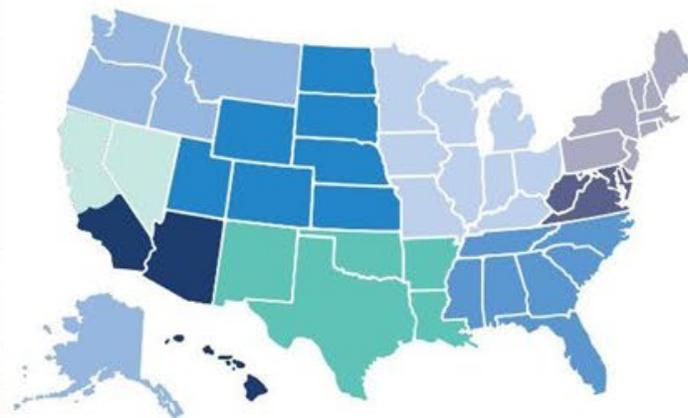
Who

- › DoD program office reporting to the Office of the Secretary of Defense
- › Program of Record FY20
- › All programming provided by NSIN



What

- › Competitive and Diverse Talent
- › Partnerships
 - › Universities
 - › Venture Community
 - › DoD/Warfighters
- › Dual-Use Solutions
- › Expand the National Security Innovation Base

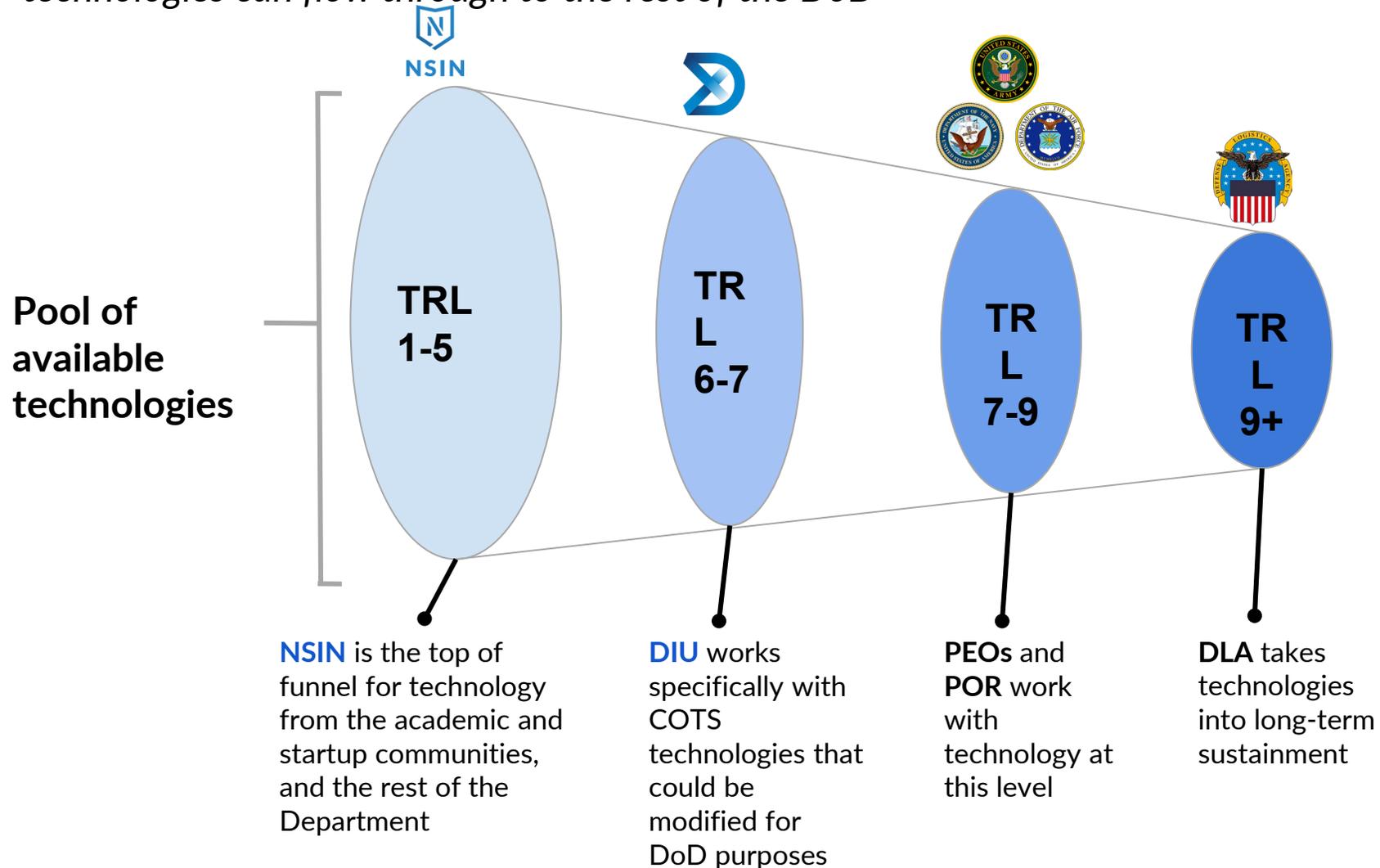


Where

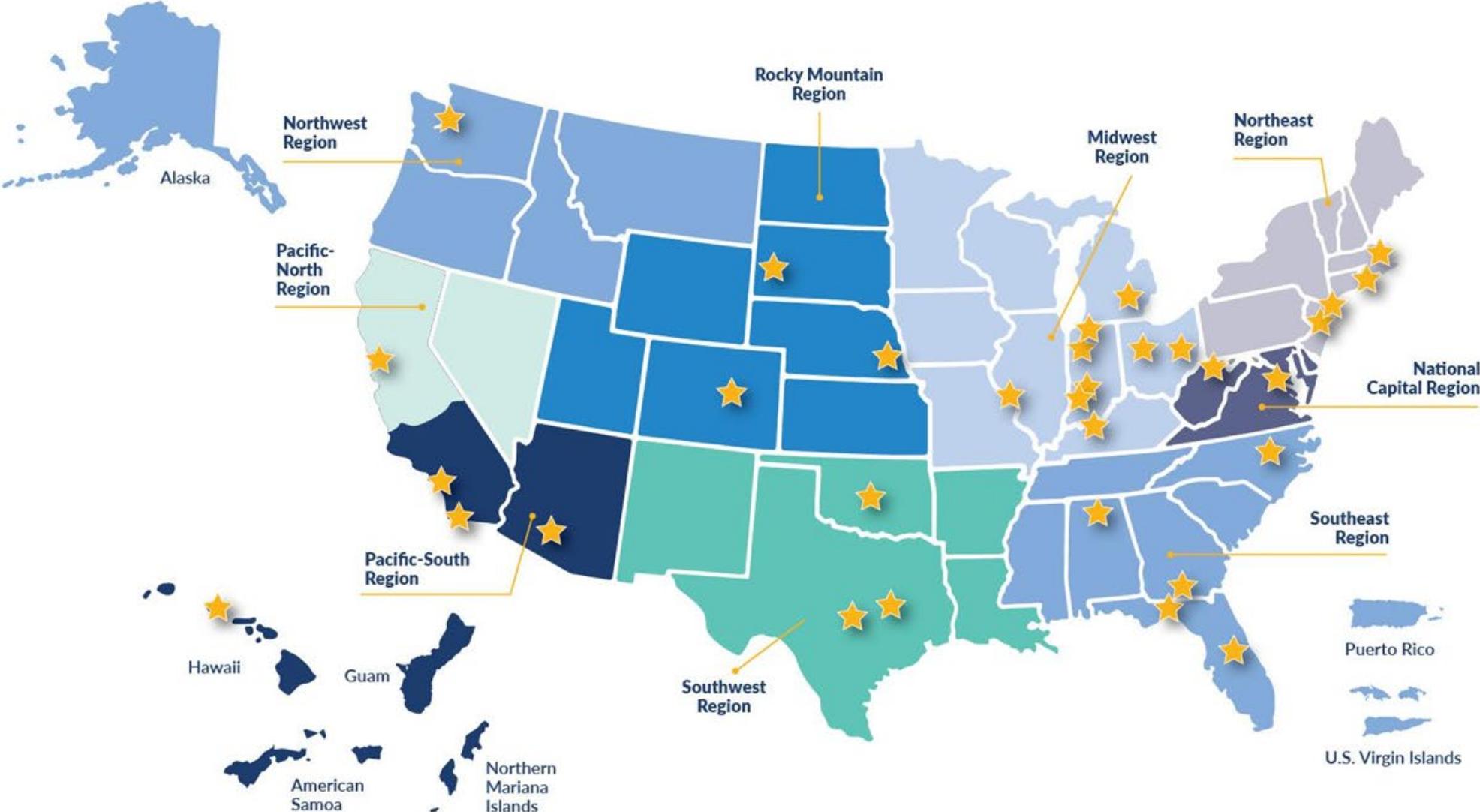
- › HQ in Arlington, VA
- › 37 regional positions across 26 states

NSIN is the Top of DoD's Technology Funnel

NSIN works with academia and startup communities to build the funnel from which future technologies can flow through to the rest of the DoD



NSIN Regional Presence



Midwest Region



Glenn Berger
Regional Engagement
Principal, North Indiana



Paula Lemke
AFRL Liaison Officer (LNO)



Charles Colglazier
Regional Engagement
Principal, South Indiana



Alyssa Robertson
NSWC Crane Liaison



Will Fortune
Regional Engagement
Principal, Kentucky



Mike Seper
Regional Engagement
Principal, St. Louis



Ian Haynes
Regional Engagement
Principal, Ohio



Marvin Yates
Regional Engagement
Principal, Michigan



Regan Jones
Military Liaison Officer,
University of Notre Dame



A New Model for National Security Innovation

NSIN delivers on its mission through three lines of effort.



Network Building

Innovation ambassadors engage academic and venture communities to build a network of DoD problem-solvers.



Programs

Talent and Venture programming activates the Network to develop innovative solutions.



Transition

Supports mission partners and program participants to navigate the valley of death.



NSIN

Programs of Record

Talent Portfolio

BOOTCAMP

Teaches service members how to use Human Centered Design to develop minimum viable product (MVP) solution concepts for problems that directly affect their command.

CAPSTONE

Pairs student teams with DoD to solve challenges as a part of an independent study or practicum course.

X-FORCE FELLOWSHIP

During the summer, pairs recent graduates and current students with a DoD organization to solve problems ranging in complexity and across disciplines.

Venture Portfolio

CHALLENGES

Bring collaborators from the defense, academic, and venture communities together to work on the most challenging technical problems in national security.

EMERGE

Connects DoD mission partners (e.g., operational units, program offices, etc.) with emerging technology teams and startups at our nation's top research universities.

PROPEL

Partners with commercial startup accelerators to lower barriers to entry for dual use ventures and lowers risk for DoD end users in discovering novel solutions.





Venture

Driving access to early-stage ventures to address national security problems.

Challenges

NSIN Challenges bring collaborators from the defense, academic, and venture communities to work on the most challenging technical problems in national security.

- ▶ Solving complex problems requires a combination of diverse technologies and talent.
- ▶ Work on problem sets from the DoD that are sources of opportunity for non-traditional problem-solvers.
- ▶ Participate in innovation challenges that help DoD problem owners confront obstacles that affect their readiness and resilience.
- ▶ Collaborate and learn from other innovators tackling the DoD's problems.

In Action



Sponsor: Air Force Research Laboratory

Grand Challenges:

- *Metallic Scrap and Waste Powders* - Demonstrate production of powder from scrap materials and rejuvenation of used or out-of-spec titanium powder for additive manufacturing.
- *Quantum Networks* - Develop high-rate entangled-photon sources to enable global quantum networks, networked quantum sensors, and distributed quantum computing.
- *AI Planners for Optimization* - Identify and build a machine learning-artificial intelligence system that can efficiently help researchers find appropriate conditions for optimization and discovery of new synthetic compounds using multi-system approaches.
- *Quantum Information* - Extraction of images beyond the Rayleigh limit pitched high-resolution space imaging solutions.

Learn more about Challenges: nsin.mil/portfolios/venture

Propel

Supports the DoD's effort to maintain its competitive edge by collaborating with innovative and non-traditional partners and influencing the development of solutions delivered by early-stage ventures and accelerates their transition readiness.

- ▶ Three-to-four month accelerator program for the DoD and 10-12 dual-use ventures to work together to shape solutions that solve DoD customer problems.
- ▶ Includes targeted services and DoD-specific mentorship and education to prepare early-stage ventures for DoD adoption.
- ▶ Early-stage dual-use ventures are better prepared to successfully transition solutions to the DoD.
- ▶ Can lead to multiple adoption opportunities including SBIR Phase I, direct to Phase II, OTAs, BAAs, etc.

In Action



P I S O N



Sponsor: PEO Digital

Project: Human-Machine Teaming

Solution: A wearable device intended to assist Parkinson's patients and also serve defense needs:

- Pison contracted with several DoD organizations, securing more than \$7 million in research and development funding.
- Pison's first product that enables gesture control with autonomous systems and software, such as ATAK, is being sold to the DoD.

Learn more about Propel: nsin.mil/propel



**NATIONAL SECURITY
INNOVATION NETWORK**



Connect With Us

Mike Seper

Regional Engagement Principal- St. Louis, MO
National Security Innovation Network
U.S. Department of Defense

Mseper.ctr@nsin.mil

Transition Cell

Offers post-NSIN programming support to alumni teams and companies.

- ▶ Our expertise and resources are available through one-on-one consultations, curated collection of resources, and customized support plans.
- ▶ **Subject Matter Expertise:**
 - ▶ Government Contracting
 - ▶ Private Investors and Capital Access
 - ▶ Planning Government as a Customer 101
 - ▶ Testing and Evaluation Resources
 - ▶ Market Analysis
 - ▶ Scaling Solution Adoption
- ▶ **Our Network:**
 - ▶ Private Investors
 - ▶ Small Businesses Resources
 - ▶ University Resources
 - ▶ Testing and Evaluation Resources
- ▶ **Government Contracts Expertise:**
 - ▶ SBIR/STTR
 - ▶ OTAs
 - ▶ Prize Authority
 - ▶ Other Non-FAR Options
 - ▶ Customer Memorandums of Agreement
 - ▶ Rapid Acquisition Authority



The Transition Cell is currently engaged with 30+ companies, supporting them with subject matter expertise to achieve DoD adoption through multiple contract strategies as well as navigating the process of raising private capital.

The Transition Cell is also building a network of 900+ investors and mentors to help further connect NSIN ventures within the DoD ecosystem and relevant startup ecosystems across the country.

Learn more about the Transition Cell: nsin.mil/transition-cell

▶ NSIN BY THE NUMBERS

FY 2019-2022

NSIN FUNDING

\$114
MILLION



NSIN HELPED

983

DoD organizations
SOLVE



1,511

PROBLEMS
by generating

1,786

unique solutions.



ENGAGED

8,555

NEW PEOPLE
in the National Security
Innovation Base.

SUPPORTED

1,326

NEW COMPANIES
to enter the National
Security Innovation
Base and spun out
**48 of DoD-funded
technologies.**



Since 2016, companies in
NSIN programs **RAISED**

\$9.6B

**IN PRIVATE CAPITAL
FUNDING**

and

\$2.9B

IN DoD FUNDING.



Talent

Bringing in new talent to solve hard, national security challenges.

Capstone

Multidisciplinary student teams from university capstone courses bring unconventional thinking and novel approaches to your toughest problems.

- ▶ Students from diverse educational backgrounds work directly with military units where the solution is known, just need the expertise to build it out.
- ▶ Student teams configured to meet the unique skill sets of each project.
- ▶ Conducted both spring and fall semesters (some Capstones are two semesters long).
- ▶ Sponsor receives a minimum viable product (MVP).
- ▶ Sponsor receives significant new, creative analysis and thinking on the topic.

In Action



Sponsor: 305th Air Mobility Wing

Project: Develop a way to scan quickly for survivors after a crash that utilizes drone technology

Solution: An app where you can circle on a map where the drone needs to scan, the drone deploys and sends back 3D imagery of the crash site to the app.

Learn more about Capstone: nsin.mil/capstone

Foundry

Foundry is a five month cohort-based program that increases technology, transfer, and transition (T3) of U.S. Government inventions by matching technologies and inventors with entrepreneurs interested in starting a high-tech company.

- ▶ Program identifies, researches, and vets cutting-edge DoD technologies developed in government laboratories, Federally Funded Research and Development Centers (FFRDCs), and University Affiliated Research Centers (UARCs) and leverages them to solve real-world problems of DoD and commercial customers.
- ▶ Teams of entrepreneurs, working with DoD scientists and technologists, assess the market viability and the potential to commercialize DoD technologies.
- ▶ Entrepreneurs receive extensive training in Lean Startup principles and an opportunity to form a new venture around a cutting-edge technology.
- ▶ DoD researchers gain valuable insight into the market potential of their technologies and possible development pathways.

In Action



Lab of Origin: Army Research Lab
Project: Isotopic power source
Company: Direct Kinetic Solutions
Solution:



DKS radioisotopic battery solution offers an ultra-light power solution that lasts for decades and goes far beyond current market offerings, reducing the number of rechargeable batteries on the field by half and disposable batteries by tens of thousands.

- \$3.4M in government funding to date.
- \$150k in private capital raised to date.
- Awarded three SBIR Phase I contracts and one SBIR Phase II contracts
- Selected for the Capital Factory Ventures accelerator program.
- Named one of Hello Tomorrow's Deep Tech Pioneers.

Learn more about Capstone: nsin.mil/foundry

X-Force Fellowship

Multidisciplinary student teams bring unconventional thinking and novel approaches to building solutions as an embedded fellow or “intern” in military commands.

- NSIN hires fellows every summer to work on your national security projects.
- Full-time, project-based summer internship.
- Virtual or in-person, embedded with military sponsor.
- Open to U.S. citizens at the undergraduate and graduate level.
- No cost to the sponsor.
- Sponsor receives a minimum viable product (MVP).
- Sponsor gains significant new, creative analysis and thinking.



- Sponsor:** Army Research Lab – West
- Project:** Quickly identifying armored fighting vehicles in an individualized, gamified approach to training.
- Solution:** Student team developed app that applies the training approach to armored vehicle identification.

Learn more about X-Force: nsin.mil/x-force



**NATIONAL SECURITY
INNOVATION NETWORK**



Connect With Us

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U.S. Department of Defense

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SEGMENT SPEAKER



BEN MCMARTIN

Tradewind Program Industry Lead
Applied Research Institute (ARI)

Tradewind Solutions Marketplace

June 2023

What is the Tradewind Solutions Marketplace?

- A centralized, video repository of AI/ML, digital and data analytics solutions
- An “on-ramp” for industry, academic partners, individuals, traditional & non-traditional vendors, and new entrants to the defense marketplace
- All videos accepted in the Marketplace are **readily-awardable** through a variety of contracting vehicles & pathways
- Solutions selected for the Marketplace satisfy competition requirements for:
 - Federal Acquisition Regulation (FAR)
 - Defense Federal Acquisition Regulation Supplement (DFARS)
 - Statutes, Policies, and guidance for the DoD’s Other Transaction Authorities (OTA)

Tradewind Solutions Marketplace Value Proposition

Benefits to CDAO and all of DoD

- Increased speed-to-contract
 - Improved ability to procure AI/AI-related capabilities for DoD (Combatant commands, all services, customers and end-users)
- Virtual, searchable database of AI/ML, digital, and data analytics solutions
- All solutions are readily-awardable
- Supports development of a commercial market for AI/ML, digital, and data analytics

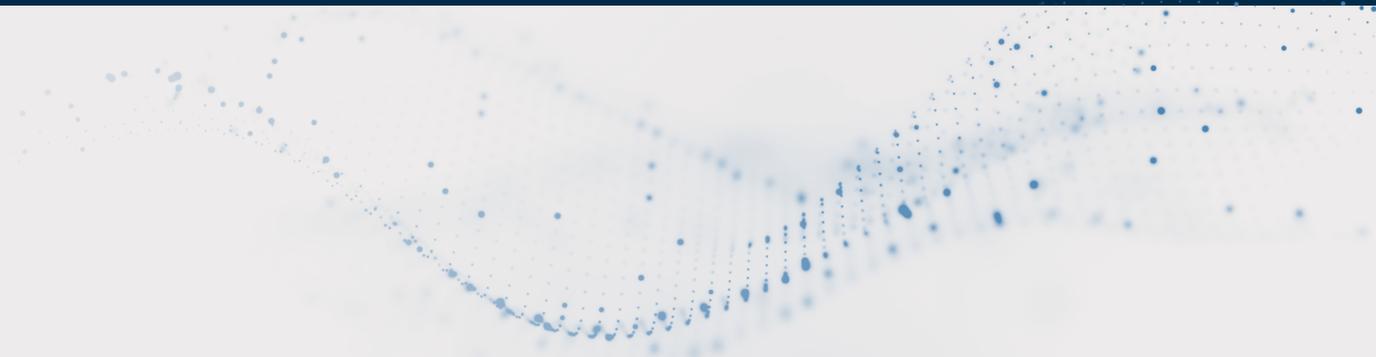
Technology Focus Areas

The Marketplace is soliciting for capabilities in the following strategic focus areas:

- Improving situational awareness and decision-making
- Increasing safety of operating equipment
- Implementing predictive maintenance and supply
- Streamlining business processes
- Assuring Cybersecurity
- Developing a digital-age workforce
- Increasing autonomy and mobility of DoD systems
- Discovering Blue Sky Technology Applications



www.tradewindai.com



Questions & Discussion

SEGMENT SPEAKER



ANNE FIELDS LUCAS

Regional Director
NavalX Midwest Tech Bridge
Naval Surface Warfare Center
Crane Division (NSWC Crane)





Anne Fields Lucas

NavalX Midwest Tech Bridge Director

anne.l.lucas.civ@us.navy.mil

812-854-4217

Midwest Tech Bridge Organizational Overview



TECH BRIDGE & CAW LOCATIONS



Midwest Tech Bridge: What We Do

SUPER CONNECTORS

Familiarization with Naval Problems & Stakeholders

Familiarization with Solution Providers

Intentional Connections

Tech Scanning

STRATEGIC EVENTS

Host Conferences/Events Driven by Naval Need

Technology Demonstrations & Showcases

Training Events

Participation in Ecosystem Events

INNOVATION PIPELINE CHAMPIONS

Assist in identification and engagement of stakeholders within Innovation Pipeline

Guide through Pipeline

Problem Sourcing

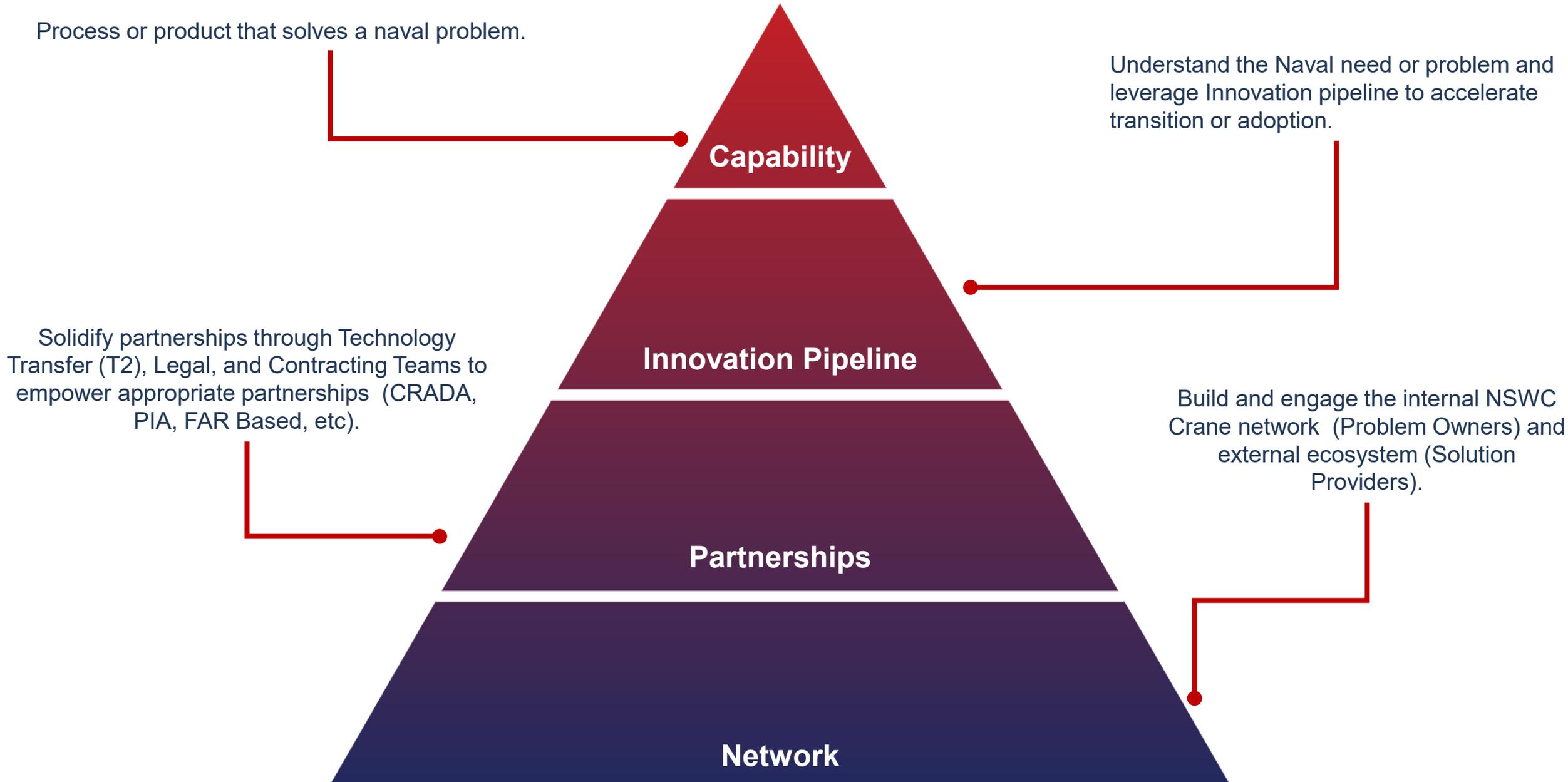
Ecosystem Member

STRATEGIC FACILITATION

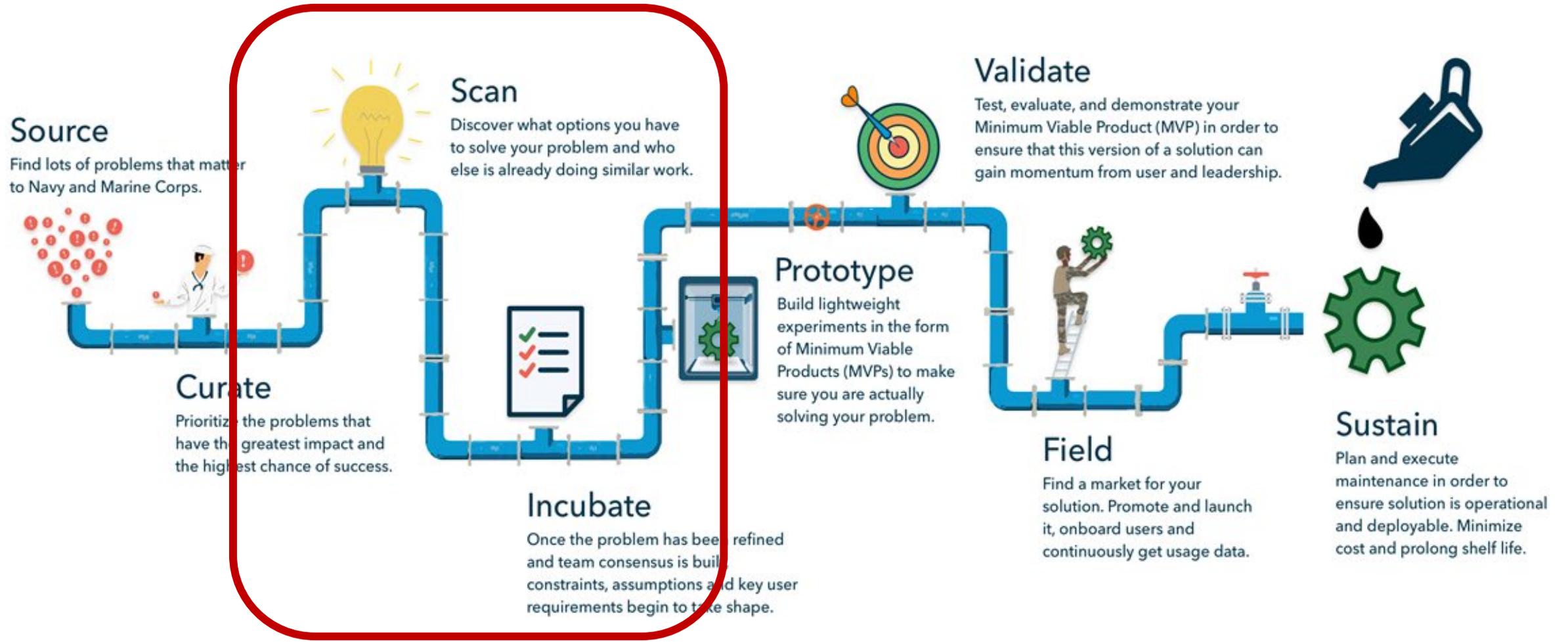
NavalX trained Human Centered Design Team

Curating problems across NSWC Crane for internal process improvement

Midwest Tech Bridge: How We Do It



NavalX Innovation Pipeline



2023 Midwest Tech Bridge Events

JANUARY - APRIL

JAN

- JXQ - Electro Optics Tech. Division Mtg.
- Tech Tuesday #23-1 RAD HARD Panel

FEB

- SBIR/STTR Event
- Connect to Mission – CRDG
- Initiate SBIR Working Group Meeting

MAR

- GXT - Strat. Missions Sys. Engineer. Div. Mtg.
- Naval X Tech Bridge Quarterly #1 - Ventura
- FLC National Conference

APR

- WXM - Maritime EW Systems Div. Mtg.
- Buy Indiana Expo
- Generate Tour
- 00T - Chief Technology Division Mtg.
- **PROPELS**

MAY - AUGUST

MAY

- **Hypersonics Innovation Conference**
- DARPA Connect
- Virtual Juice Bar with Central Florida TB
- MTB & Technical Acquisition Meeting
- LVC Pre-Integration Event

JUN

- Connect to Mission - CRDG
- **Energy Storage Systems Industry Day**
- PROPELS Demo Day
- Crane Congressional Breakfast
- LVC Test Event
- Propels Radius/Crane IP Defense Innovation Pitch Competition
- LVC Event
- Heritage VC Tour

JULY

- NavalX Tech Bridge Quarterly #2

AUG

- **PROPELS +**
- MIM Microelectronics Integrity Mtg.

SEPTEMBER - DECEMBER

OCT

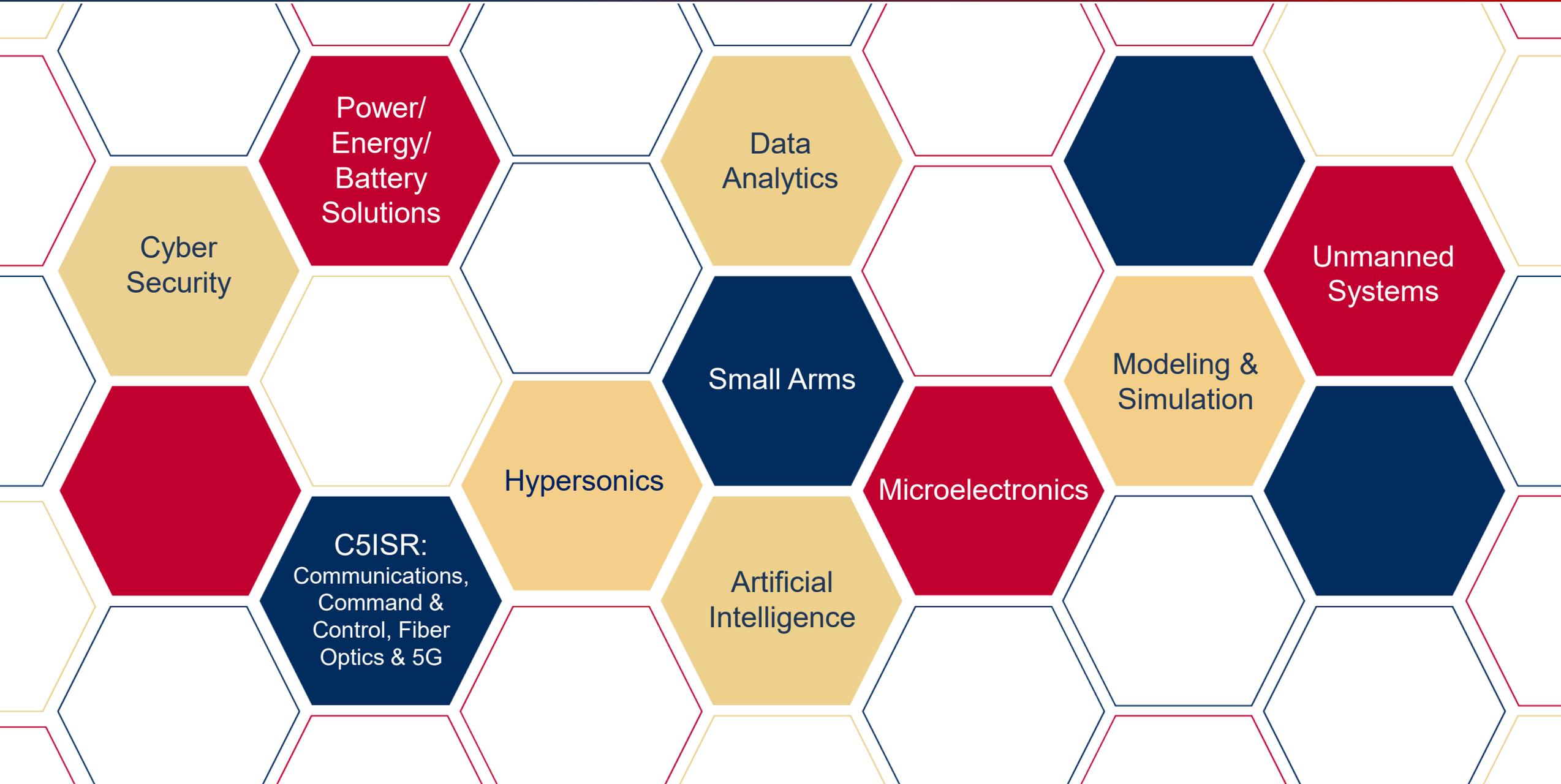
- **MDIS**
- NavalX Quarterly Conference #3
- Hypersonics Clustering Initiative

NOV

- SBIR/STTR Event #3
- SBIR/STTR Event #4

DEC

Midwest Tech Bridge Focus Areas



Power/
Energy/
Battery
Solutions

Data
Analytics

Cyber
Security

Small Arms

Unmanned
Systems

Modeling &
Simulation

Hypersonics

Microelectronics

C5ISR:
Communications,
Command &
Control, Fiber
Optics & 5G

Artificial
Intelligence



ANNE FIELDS

DIRECTOR

ANNE.L.FIELDS.CIV@US.NAVY.MIL



JULIE SHAFF

DEPUTY DIRECTOR

JULIE.A.SHAFF.CIV@US.NAVY.MIL



CLOSING REMARKS

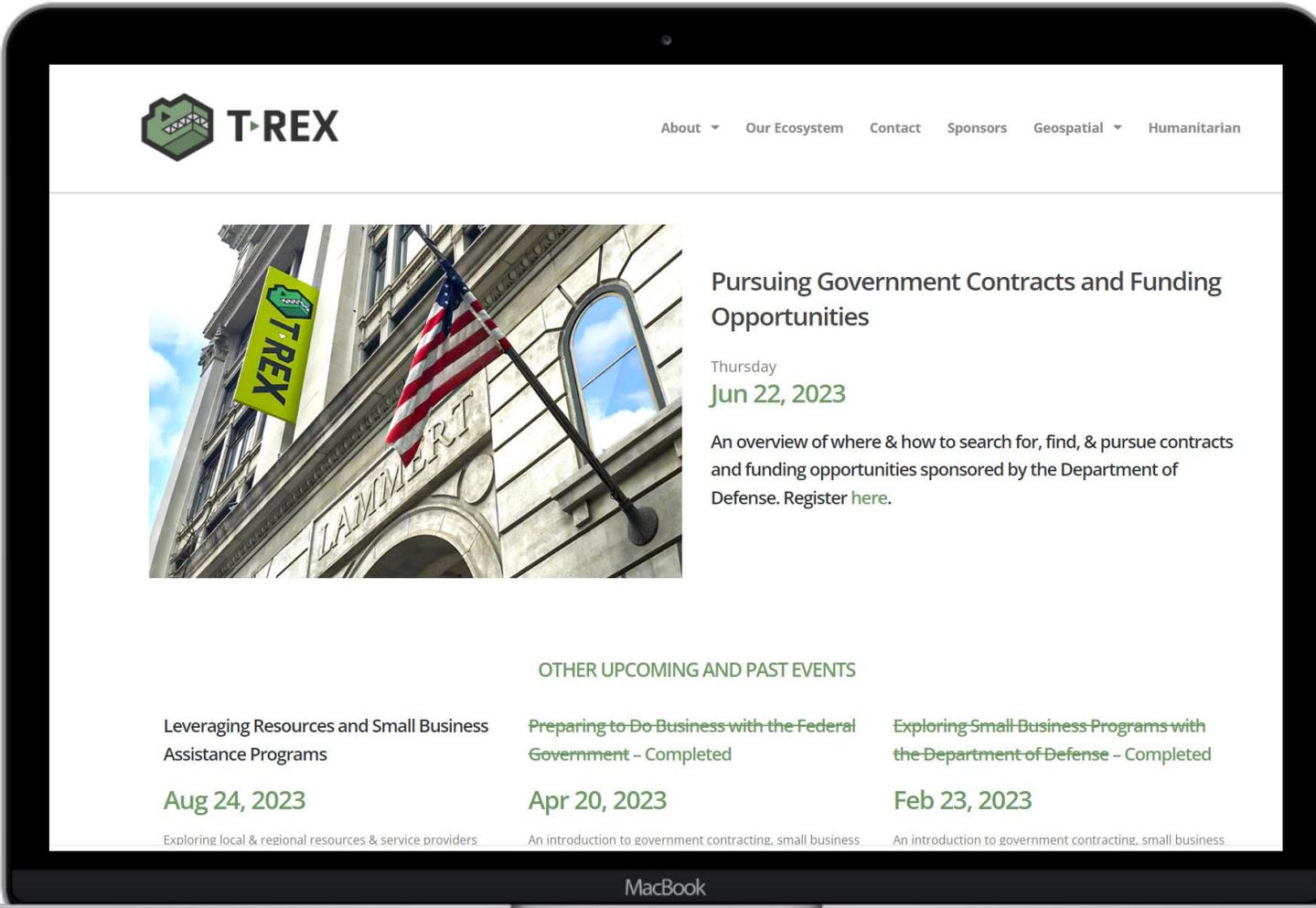


JUSTIN DONATHAN

Director of Research and Partnerships
Technology Entrepreneur Center (T-REX)



Download Materials



Speaker's Materials
<https://downtowntrex.org/the-geoint-hub>

2023 COLLIDER EVENT SCHEDULE



**Feb
23**

Exploring Small Business Programs with the Department of Defense

An orientation to the small business programs, services, and capability needs of the Department of Defense and its agencies.

**Jun
22**

Pursuing Government Contracts and Funding Opportunities

An overview of where and how to search for, find, and pursue contracts and funding opportunities sponsored by the Department of Defense.

**Apr
20**

Preparing to Do Business with the Federal Government

An introduction to government contracting, small business certification, registration in the System for Award Management (SAM), and other related topics.

**Aug
24**

Leveraging Resources and Small Business Assistance Programs

Exploring local and regional resources and service providers available to assist small businesses with pursuing, winning, and managing government contracts.



T-REX

Venue for all collider events

Technology Entrepreneur Center (T-REX)
911 Washington Avenue, Suite 500
St. Louis, MO 63101



GEOINT HUB

NETWORKING

SESSION



GEOINT HUB

THANK YOU
FOR ATTENDING!